

Nonprofit Organization
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University of Wisconsin - Madison
College of Agricultural & Life Sciences
CALS Conference Services/Short Courses
620 Babcock Drive
Madison, WI 53706

IMPORTANT REGISTRATION
MATERIALS ENCLOSED!

*University of Wisconsin-Madison provides equal
opportunities for admission and employment.*

2008 INTERIM SHORT COURSES

January 7-9
Agribusiness Human Resource
Management

January 7-9
Livestock Marketing

January 7-11
Diagnosing and Monitoring
Pest and Nutrient Status of
Field Crops (Scout School)

January 14-16
Advanced Dairy Reproduction

January 14-17
Pasture Management

Sponsored by:

University of Wisconsin - Madison
College of Agricultural &
Life Sciences
Farm and Industry Short Course

SHORT COURSES

- » **AGRIBUSINESS HUMAN RESOURCE
MANAGEMENT**
January 7-9, 2008 (MTW)
9 am - 3 pm • B8 Taylor Hall

Students will learn how to write job descriptions, staffing patterns of farm businesses, supervision, planning and strategic management, performance evaluations and communication techniques for working with employees. Government paperwork procedures for employees will also be covered.

Instructor: Don Schuster

- » **LIVESTOCK MARKETING**
January 7-9, 2008 (MTW)
9 am - 4 pm • 226 Animal Science Bldg

The class will analyze various methods of marketing livestock, how prices are determined, the interaction of supply and demand for meat and techniques of market management. Industry guests will be utilized in assessing the role of producers, livestock markets, packers, retailers, food service and the public sector in the marketing of meat and livestock.

Instructor: Patrick Luby and staff.

- » **DIAGNOSING AND MONITORING PEST AND
NUTRIENT STATUS OF FIELD CROPS**
January 7-11, 2008 (MTWRF)
8 am - 5 pm • 108 Plant Sciences

This course is designed to provide the skills necessary for proper monitoring of corn, alfalfa, soybeans and wheat health problems. Emphasis will be placed on proper identification of abiotic and biotic problems (especially insects, diseases, weeds, nutrient deficiency

continued on next page ...

SHORT COURSES CONTINUED...

» **DIAGNOSING AND MONITORING PEST AND NUTRIENT STATUS OF FIELD CROPS**
(continued ...)

symptoms, compaction and herbicide injury symptoms). Techniques covered include crop staging, soil sampling, plant tissue sampling, nematode and insect sampling.

Instructors: Professors B. Jensen, C. Boerboom, L. Bundy, D. Heider, B. Hudelson, J. Lauer, R. Proost, S. Sturgal and D. Wolkowski

» **ADVANCED DAIRY REPRODUCTION**
January 14-16, 2007 (MTW)
8 am - 4 pm (January 14-15) and 8 am - 12 Noon (January 16) • Livestock Lab

Students will become proficient in artificial insemination, ovarian palpation, pregnancy detection and understanding of the estrous cycle. Other advanced reproduction techniques such as embryo transfer and ultrasound guided oocyte aspiration will be demonstrated.

Instructors: Paul Fricke and Dave Northey

» **PASTURE MANAGEMENT**
January 14-17, 2007 (MTWR)
9 am - 4 pm • 351 Moore Hall

This course covers pasture establishment, pasture improvement, and pasture plant growth. Instructors will discuss in depth pasture layout, fencing, and water systems. Pasture utilization by the animal including animal behavior on pasture, animal nutrient needs vs. pasture growth, and supplemental feeding are also covered.

Instructors: Daniel Undersander and Dick Cates

GENERAL INFORMATION

Mail check/money order (payable to UW-Madison) with Registration Form. The registration deadline is December 20, 2007.

Mail or FAX to: CALS Conference Services
620 Babcock Drive
Madison, WI 53706
FAX Number: (608) 262-5088

Online Registration: You may also register online at <http://www.peopleware.net/2723>

Full payment must be made at time of registration.

Confirmation of registration will include receipt, classroom location and map.

Lodging/Meals are not included in the registration fees. Guest rooms are available on campus at the Friedrich Center. Please contact the Friedrich Center directly.

Friedrick Center: (608) 231-1341 Room rates are: \$81/S, \$91/D. This rate includes tax and you can request a parking permit from the Friedrich Center when you make your room reservation.

Cancellation Policy: To receive a full refund, you must cancel two weeks before the first day of class.

For Additional Information: Contact CALS Conference Services at (608) 263-1672 or FAX to (608) 262-5088.

Please advise us at time of registration of any disabilities that require special accommodations. Requests will be kept confidential.

Parking: Parking permits for the UW-Madison Campus may be purchased directly from Transportation Services at The Welcome Center, 21 N. Park Street, Madison, WI 53715 in advance of the short courses. Please contact them directly at (608) 262-8683 for additional information.

REGISTRATION FORM

2008 Interim Short Courses

Registration deadline is December 20, 2007.
Please type or print clearly. You may also register online at <http://www.peopleware.net/2723>

Name _____

Company _____

Address _____

Mailing Address (Circle one): Home Business

City _____ State _____ Zip _____

Telephone _____

Email _____

Please check the course(s) you would like to attend.

- \$250 Agribusiness Human Resources Management
(January 7-9)
- \$200 Livestock Marketing (January 7-9)
- \$200 Diagnosing and Monitoring Pest and Nutrient Status of Field Crops (January 7-11)
- \$250 Advanced Dairy Reproduction
(January 14-16)
- \$200 Pasture Management (January 14-17)

_____ Total Due

Enclose fee.

Checks payable to UW-Madison

- Check enclosed
- P.O. Number _____

Charge on the following account:

____ VISA ____ Mastercard Exp. Date ____

Card Number _____

Name on Credit Card _____

Signature _____